

Message Text

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PAGE 01 COPENH 01410 161510Z

73

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 COME-00 PPTE-00 SCA-01 /021 W

----- 056583

R 161112Z MAY 75

FM AMEMBASSY COPENHAGEN

TO SECSTATE WASHDC 914

INFO AMEMBASSY PARIS

AMEMBASSY STOCKHOLM

UNCLAS COPENHAGEN 1410

E.O. 11652: N/A

TAGS: OTRA, DA

SUBJECT: REQUEST FOR TRAVEL WAIVERS

1. WAIVER OF TRAVEL RESTRICTIONS IS REQUESTED TO PERMIT FOREIGN SERVICE LOCAL SENIOR COMMERCIAL SPECIALISTS HARALD GRUT TO TRAVEL TO STOCKHOLM TO PARTICIPATE IN THE HOTEL AND RESTAURANT AND INSTITUTIONAL EQUIPMENT SHOW AT THE U.S. TRADE CENTER MAY 26-30. EMBASSY CONSIDERS IT IMPORTANT TO HAVE REPRESENTATIVE AT SHOWS IN WHICH THERE IS MAJOR MARKET POTENTIAL FOR U.S. PRODUCTS IN DENMARK. THIS PERMITS DIRECT CONTACT TO BE ESTABLISHED WITH AMERICAN COMPANY REPRESENTATIVES SEEKING AGENTS AND DISTRIBUTORS IN DENMARK AND LEARNING FIRST HAND THE BEST WAYS OF ASSISTING THEM. THE MAY 26-30 SHOW IS A PARTICULARLY GOOD POTENTIAL.

2. TRAVEL RESTRICTION WAIVER ALSO IS REQUESTED TO PERMIT FOREIGN SERVICE LOCAL COMMERCIAL SPECIALISTS BIRGER SEEHUSEN TO ATTEND THE PARIS AIR SHOW JUNE 4-6. WITH 68 FIRMS EXHIBITING THEIR PRODUCTS AT THE U.S. DEPARTMENT OF COMMERCE PAVILION, THE EMBASSY BELIEVES THAT CONTACTS WITH AMERICAN COMPANY REPRESENTATIVES AND INFORMATION ON PRODUCTS NEWLY BEING OFFERED TO THE EUROPEAN/DANISH MARKET WILL SERVE AS A CATALYST FOR EMBASSY'S AVIONICS AND AVIATION GROUND SUPPORT EQUIPMENT CAMPAIGN, A PROMARY TARGET IN OUR FY-76 COUNTRY COMMERCIAL PROGRAM.

3. ACTION REQUESTED: AS EMBASSY HAS TRAVEL FUNDS AVAILABLE FOR THE TRAVEL IN QUESTION, THE DEPARTMENT'S WAIVER OF CURRENT TRAVEL RESTRICTIONS IS REQUESTED.

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CROWE

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